**KANAV MULTONIA Cell: 9103042507**

**Email : kanavmultania28@gmail.com**

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**Objective:** To carve a niche for myself in the area of sales and marketing which could reveal my inner talent.

**Education**

* Master in Marketing : Dr. D.Y. Institute of Management & Research,Management Pimpri, Pune University in 2010 with 62%.
* BCA : Jammu University in 2008 with 55%.
* XIIth Science : Maharaja Ranbir High Secondary School, Jammu in 2004 with 62%
* Xth : Oriental Academy in 2002 with 75%.

**Skill Set**

Operating Systems : Windows

Others : MS Office & Basic Internet Applications.

**Projects/Internships Jammu**

**Work Experience :** 41 months of working experience.

* Worked with Evergreen Computer Institute as a Business Development Manager.

**Job Responsibilities :** To create awareness among Rural people regarding various types of skill development and animation courses.

* Motivate the students to opt these courses.
* Convince various Institute to work with Evergreen Computer Institute as its sub centre.
* Motivate the other employees of the institute to work in a coordination.
* Handle various queries and problems faced by the subcentres.

**Field Work :** HUL (Clinic Plus), S.T.Nagar, Pune (2009)

* I did a detailed report on the Brand Image and Customer Perception which is preferred the most by the customers.

**Summer Training :** A project work in Hindustan Coca-Cola beverages Pvt. Ltd. for two months in Pune (2009).

I did a survey about problems faced by the distributors and various sales promotion strategies adopted by the company.

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**Other Interests / Hobbies**

* Travelling
* Listening to Music
* Reading novels and net surfing
* Interacting with new People.

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**Extra Curricular Activities**

* Anchored and participation in cultural programmes at school and college level.
* Appointed as a member of discipline and placement committee.
* Professional Efficiencies

###### Strong communication skills.

###### Excellent relationship builder with co-workers and administration.

###### Very hardworking, enthusiastic and a determined individual.

###### Can work both independently and as a part of large organization team.

###### Is flexible and adaptable to meet challenging situations.

###### Have ability to learn quickly.

* Strength
* Proactive
* Goal Oriented & Problem Solver,
* Confident & Optimistic,
* Inclination towards learning new things,
* Managerial skills
* Personal Details

###### Date of Birth : 31st January 1987

Languages Known : English, Hindi, Dogri, Punjabi.

Present Address : 34, Gali Khilonia, Mohalla Afghana, Pacca Danga, Jammu (J&K).

Permanent Address : 34, Gali Khilonia, Mohalla Afghana, Pacca Danga, Jammu (J&K).

I hereby declare that the information provided by me is true to the best of my knowledge and proofs can be provided as and when required.

DATE:- \_\_\_\_\_\_\_\_\_\_\_\_

PLACE :- \_\_\_\_\_\_\_\_\_\_\_\_\_\_

**KANAV MULTONIA**